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**United States District Court**  
For the Northern District of California

IN THE UNITED STATES DISTRICT COURT  
FOR THE NORTHERN DISTRICT OF CALIFORNIA

BEVERLY TRUXEL and STEPHEN HADLEY,  
individually, and on behalf of those similarly  
situated, and the general public,

No. C 16-04957 JSW

Plaintiffs,

**ORDER GRANTING DEFENDANT’S  
MOTION TO DISMISS**

v.

GENERAL MILLS SALES, INC.,

Defendant.

\_\_\_\_\_ /

Now before the Court is the motion of Defendant General Mills Sales, Inc. (“Defendant”) to dismiss the Third Amended Complaint filed by Plaintiffs Beverly Truxel and Stephen Hadley (“Plaintiffs”). The Court has considered the parties’ papers, relevant legal authority, and the record in this case, and for the reasons set forth below, the Court GRANTS the motion to dismiss without leave to amend.

**BACKGROUND**

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Plaintiffs bring this suit challenging Defendant’s marketing and sales of breakfast cereals and snacks with high sugar content. In their second amended complaint, Plaintiff again alleges that consumption of “added sugar is **toxic** to the human body. . . . [and ingestion of] any amount above approximately 5% of daily caloric intake – greatly increases the risk of heart disease, diabetes, liver disease, and a wide variety of other chronic morbidity.” (Dkt. No. 81, Third Amended Complaint “(TAC”) ¶ 1 (emphasis in original).) Plaintiffs contend that “[d]espite the compelling evidence that sugar acts as a chronic liver toxin, detrimentally affecting health, to increase the price and sales of its products, General Mills leverages a policy and practice of marketing high-sugar cereals, bars, and other foods with health and wellness claims.” (*Id.* at ¶ 2.) Plaintiffs allege that Defendant’s health and wellness claims are “deceptive because they are incompatible with the significant dangers of the excessive added sugar consumption to which these foods contribute.” (*Id.*)

Plaintiffs allege that they have purchased and consumed many of Defendant’s products over the course of the past ten years. (*Id.* at ¶¶ 277-330, 331-39.) Plaintiffs allege that with respect to each variety of breakfast cereals or snacks, they “read and decided to purchase the products in substantial part based on General Mill’s health and wellness labeling statements . . . [making] the products seem like healthy food choices.” (*Id.* at ¶¶ 287, 306.) Plaintiffs allege that when purchasing Defendant’s products, they were unaware of the extent to which consuming high levels of added sugar in any form adversely affect blood sugar, and that they would not have purchased the products if they had known that they were not as healthy as represented. (*Id.* at ¶¶ 290, 316.)

Plaintiffs filed this action on August 29, 2016 alleging claims for relief for violations of False Advertising Law, California Business & Professions Code section 17500, *et seq.*, Consumer Legal Remedies Act, California Civil Code section 1750, *et seq.*; and California’s Unfair Competition Law, California Business & Professions Code section 17200, *et seq.* In response to a pending motion to dismiss, Plaintiffs filed an amended complaint and added two further claims for relief for breach of express warranty and breach of implied warranty of merchantability. A second motion to dismiss followed the first amended complaint. The Court explicitly adopted the rulings

1 from the courts in this district that had issued orders on similar claims and arguments. In the interest  
2 of the conservation of judicial resources, the Court explicitly adopted the rulings in *Hadley v.*  
3 *Kellogg Sales Co.*, No. 16-cv-04955-LHK, 2017 WL 1065293 (N.D. Cal. Mar. 21, 2017), and  
4 *Hadley v. Kellogg Sales Co.*, 273 F. Supp. 3d 1052 (N.D. Cal. Aug. 10, 2017) (“*Hadley II*”), and  
5 *Krommenhock v. Post Foods, LLC*, No. 16-cv-04958-WHO, 255 F. Supp. 3d 938 (N.D. Cal. 2017).  
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7 Because Plaintiffs’ counsel filed three separate actions with similar legal issues, with  
8 overlapping individual plaintiffs, alleging the same or similar legal theories, the Court determined  
9 that, in the interest of conservation of judicial resources, it would grant in part Defendant’s pending  
10 motion to dismiss. The Court ordered Plaintiffs to file a second amended complaint in conformity  
11 with the applicable legal holdings in the other two, similar matters before this District Court. The  
12 same legal reasoning present in the other matters, directly applicable to this matter, were adopted  
13 with full force and Plaintiffs were instructed to apply those holdings interpreted broadly.

14 After the filing of a second amended complaint, and subsequent rulings in the similar matters  
15 still pending before this Court, the undersigned granted Defendant’s motion to dismiss, again  
16 determining that the reasoning of the previous orders was directly relevant to the present case. The  
17 Court adopted the reasoning that statements that “imply that the product contains fiber and is  
18 healthier as a result” or that “contain . . . statements involving the word ‘wholesome’ or ‘take care of  
19 you’ in association with fiber” or whole grains were preempted. *Hadley II*, 273 F. Supp. 3d at 1077-  
20 78. As this Court had previously instructed, regardless of Plaintiffs’ contention that it was wrongly  
21 decided, the holdings of *Hadley II* were applicable here and the same nutrient and health claims  
22 were similarly preempted. In addition, distinct from the claims that did not have the FDA-approved  
23 language associated with it, the Court found that the “heart healthy” statements on Defendant’s  
24 packaging that are combined with such approved language were also preempted. *See id.* at 1076  
25 (citing *In re Quaker Oats Labeling Litig.*, 2012 WL 1034532 (N.D. Cal. March 28, 2012)).

26 In addition, the Court reiterated that it had already adopted the reasoning in *Hadley II*, and  
27 continuing to find it persuasive, held that these true phrases such as “does not contain high fructose  
28 corn syrup” and “simply made” do not, on their own, constitute actionable misrepresentation and are

1 not misleading to the reasonable consumer. *See id.* at 1080-81. The Court also adopted the holding  
2 that certain statements such as “sustained energy” and “nutritious, long-lasting energy” are, as  
3 bundled statements, akin to exaggerated advertising and as such are non-actionable puffery. *See id.*  
4 So too are statements such as “great start,” “full and focused,” “daring amount of cinnamon” or “a  
5 world of goodness” – these claims are too hard to quantify objectively or to be reasonably relied  
6 upon and therefore, under the precedent adopted by this Court, are considered non-actionable  
7 puffery.

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9 Now in their fourth round of amendment, the Court addresses Defendant’s motion to dismiss.  
10 In the interim time, there have a been a number of relevant decisions decided in this District which  
11 bear upon the outcome of this matter.

12 The Court shall address other specific facts in the remainder of its order.

### 13 ANALYSIS

#### 14 A. Applicable Legal Standards on Motion to Dismiss.

15 A motion to dismiss is proper under Federal Rule of Civil Procedure 12(b)(6) where the  
16 pleadings fail to state a claim upon which relief can be granted. The Court’s “inquiry is limited to  
17 the allegations in the complaint, which are accepted as true and construed in the light most  
18 favorable to the plaintiff.” *Lazy Y Ranch LTD v. Behrens*, 546 F.3d 580, 588 (9th Cir. 2008). Even  
19 under the liberal pleading standard of Federal Rule of Civil Procedure 8(a)(2), “a plaintiff’s  
20 obligation to provide the ‘grounds’ of his ‘entitle[ment] to relief’ requires more than labels and  
21 conclusions, and a formulaic recitation of the elements of a cause of action will not do.” *Bell*  
22 *Atlantic Corp. v. Twombly*, 550 U.S. 544, 555 (2007) (citing *Papasan v. Allain*, 478 U.S. 265, 286  
23 (1986)).

24 Pursuant to *Twombly*, a plaintiff must not merely allege conduct that is conceivable but must  
25 instead allege “enough facts to state a claim to relief that is plausible on its face.” *Id.* at 570. “A  
26 claim has facial plausibility when the plaintiff pleads factual content that allows the court to draw  
27 the reasonable inference that the defendant is liable for the misconduct alleged.” *Ashcroft v. Iqbal*,  
28 556 U.S. 662, 678 (2009) (citing *Twombly*, 550 U.S. at 556). If the allegations are insufficient to

1 state a claim, a court should grant leave to amend, unless amendment would be futile. *See, e.g.,*  
2 *Reddy v. Litton Indus., Inc.*, 912 F.2d 291, 296 (9th Cir. 1990); *Cook, Perkiss & Liehe, Inc. v. N.*  
3 *Cal. Collection Serv., Inc.*, 911 F.2d 242, 246-47 (9th Cir. 1990).

4 As a general rule, “a district court may not consider any material beyond the pleadings in  
5 ruling on a Rule 12(b)(6) motion.” *Branch v. Tunnell*, 14 F.3d 449, 453 (9th Cir. 1994), *overruled*  
6 *on other grounds by Galbraith v. County of Santa Clara*, 307 F.3d 1119 (9th Cir. 2002) (citation  
7 omitted). However, documents subject to judicial notice may be considered on a motion to dismiss.  
8 In doing so, the Court does not convert a motion to dismiss to one for summary judgment. *See Mack*  
9 *v. South Bay Beer Distrib.*, 798 F.2d 1279, 1282 (9th Cir. 1986), *overruled on other grounds by*  
10 *Astoria Fed. Sav. & Loan Ass’n v. Solimino*, 501 U.S. 104 (1991).

11 **B. Reasonable Purchaser Standard for Consumer Protection Claims.**

12 In the fourth iteration of their complaint, Plaintiffs seeks to assert claims under the False  
13 Advertising Law, California Business & Professions Code section 17500, *et seq.* (“FAL”),  
14 Consumer Legal Remedies Act, California Civil Code section 1750, *et seq.* (“CLRA”); and  
15 California’s Unfair Competition Law, California Business & Professions Code section 17200, *et seq.*  
16 (“UCL”) against Defendant on the basis that it made false, misleading, and deceptive statements in  
17 advertising and packaging its cereal products, thereby misleading consumers into believing that they  
18 were purchasing healthy products. The FAL and the CLRA prohibit false or misleading advertising.  
19 Specifically, the FAL prohibits the dissemination of any statement concerning property or services  
20 “which is untrue or misleading, and which is known, or which by the exercise of reasonable care  
21 should be known, to be untrue or misleading.” Cal. Bus. & Prof. Code § 17500.

22 The CLRA provides protection for consumers against unfair and deceptive business  
23 practices. Cal. Civ. Code § 1750, *et seq.*; *see also Bescos v. Bank of Am.*, 105 Cal. App. 4th 378,  
24 387 (2003). The CLRA prohibits certain “unfair methods of competition and unfair or deceptive  
25 acts or practices undertaken by any person in a transaction intended to result or which results in the  
26 sale or lease of goods or services to any customer.” Cal. Civ. Code § 1770(a). One such practice  
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1 proscribed by the CLRA is “[r]epresenting that goods or services are of a particular standard,  
2 quality, or grade . . . if they are of another.” Cal. Civ. Code § 1770(a)(7).

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4 As a threshold matter, in order to state a claim under the UCL or CLRA, a plaintiff must  
5 allege that the alleged false and misleading statements were “likely to deceive a reasonable  
6 consumer.” *Williams v. Gerber Prods. Co.*, 552 F.3d 934, 938 (9th Cir. 2008).<sup>1</sup> “The term ‘likely’  
7 means probable, not just possible.” *Id.* (citing *Freeman v. Time, Inc.* 68 F.3d 285, 289 (9th Cir  
8 1995)). “This requires more than a mere possibility that [the] label ‘might conceivably be  
9 misunderstood by some few customers viewing it in an unreasonable manner.’ Rather, the  
10 reasonable consumer standard requires a probability ‘that a significant portion of the consuming  
11 public or of targeted customers, acting reasonably in the circumstances, could be misled.” *Ebner v.*  
12 *Fresh, Inc.*, 838 F.3d 958, 965 (9th Cir. 2016) (citation omitted). As the Ninth Circuit noted, “[t]he  
13 California Supreme Court has recognized that these laws prohibit not only [statements] which are  
14 false, but also [statements] which, although true, [are] either actually misleading or which ha[ve] a  
15 capacity, likelihood or tendency to deceive or confuse the public.” *Williams*, 552 F.3d at 938  
16 (quotation marks and brackets omitted). However, “[i]f the alleged misrepresentation would not  
17 mislead a reasonable consumer, then the allegation may be dismissed on a motion to dismiss.” *Id.*  
18 (citing *Haskell v. Time, Inc.*, 857 F. Supp. 1392, 1399 (E.D. Cal. 1994)).

19 Plaintiffs’ theory of the case – with nearly identical language in the complaint regarding the  
20 health effects of sugar – was recently determined to be an untenable application of the reasonable  
21 consumer standard. In *Clark v. Perfect Bar*, this District held that no reasonable consumer is  
22 deceived regarding the product’s sugar content, and whether it may or may not be healthy as a result,  
23 when the product’s label plainly discloses the amount of sugar in the product. The defendant in  
24 *Clark* moved to dismiss on the basis that plaintiffs’ theory of deception – the precise one adopted  
25 here by the same plaintiffs’ counsel – was implausible. Similarly, there, the products’ labels plainly  
26 disclosed their sugar content, and thus the Court found a “reasonable consumer” could not be

27 <sup>1</sup> The same standard is applied in FAL labeling cases. *See Williams v. Gerber Prods. Co.*, 439  
28 F. Supp. 2d 1112, 1115-17 (S.D. Cal. 2006). Because the same standard for fraudulent activity governs  
all three statutes, courts often analyze the three statutes together. *See, e.g., In Re Sony Gaming Networks  
& Customer Data Sec. Breach Litig.*, 996 F. Supp. 2d 942, 985 (S.D. Cal. 2014).

1 deceived about the products' health benefits. In *Clark*, Judge Alsup determined that “[t]he actual  
2 ingredients were fully disclosed. Reasonable purchasers could decide for themselves how healthy or  
3 not the sugar content would be. No consumer, on notice of the actual ingredients described on the  
4 packing including honey and sugar, could reasonably overestimate the health benefits of the bar  
5 merely because the packaging elsewhere refers to it as a health bar. . . . The honey/sugar content was  
6 properly disclosed – that is the end of it – period.” *Clark v. Perfect Bar, LLC*, 2018 WL 7048788, at  
7 \*1 (N.D. Cal. Dec. 21, 2018). This Court in *Clark* held that, as a matter of law, a reasonable  
8 consumer cannot be misled about a food product's purported “excessive” sugar content where that  
9 food's label plainly discloses the sugar content. *Id.*; see also *McKinniss v. General Mills, Inc.*, 2007  
10 WL 4762172, at \*3 (C.D. Cal. Sept. 18, 2007) (holding that a reasonable consumer “would then be  
11 expected to peruse the product's contents simply by reading the side of the box containing the  
12 ingredient list.”). As the Ninth Circuit in *Ebner v. Fresh, Inc.* explained, *Gerber* did not hold that  
13 litigants may ignore the information on a product's label. Rather, *Gerber* “stands for the proposition  
14 that if the defendant commits an act of deception, the presence of fine print revealing the truth is  
15 insufficient to dispel that deception.” 838 F.3d at 966. Similarly, here the Court finds that Plaintiffs  
16 cannot plausibly claim to be misled about the sugar content of their cereal purchases because  
17 Defendant provided them with all truthful and required objective facts about its products, on both  
18 the side panel of ingredients and the front of the products' labeling. Here too, the actual ingredients  
19 were fully disclosed and it was up to the Plaintiffs, as reasonable consumers, to come to their own  
20 conclusions about whether or not the sugar content was healthy for them.

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22 In this regard, there is no consensus on just how much sugar is healthy for consumption. As  
23 the FDA recently explained, “We decline to set a DRV [daily recommended value] for sugars or to  
24 require the declaration of a percent DV for sugars. We are not aware of data or information related  
25 to a quantitative intake recommendation for sugars that we may use as the basis for a DRV for total  
26 sugars.” 81 Fed. Reg. 33742-01 (May 27, 2016) at 33798. Defendant is under no obligation to warn  
27 its consumers that certain levels of sugar may be associated with poor health results. In fact, federal  
28 express preemption bars that demand as federal law for the disclosure of sugar content in food



1 imposes no such requirement. *See* 21 U.S.C. § 343-1(a); *see also Fisher v. Monster Beverage Corp.*,  
2 2013 WL 4804385, at \*11 (C.D. Cal. July 9, 2013) (“Plaintiffs seek to impose an obligation to post  
3 certain warnings that are not imposed by the FDA. Accordingly, the NLEA preemption provision  
4 applies.”).

5 Finally, the Court also takes notice of the recent rulings in the pleading standard required for  
6 assessing health harms. In *Becerra v. Coca-Cola, Co.*, Judge Alsup found that the plaintiffs’  
7 reliance on scientific studies in support of their proposition that diet soda was unhealthy because it  
8 led to weight gain was not plausible where those studies failed to demonstrate that the product  
9 *caused* and was not merely *correlated* with weight gain. 2018 WL 1070823, at \*4 (N.D. Cal. Feb.  
10 27, 2018). Because the *Becerra* plaintiffs’ theory of liability for deception depended upon their  
11 allegation that the defendant’s product actually caused some health harm, without scientific studies  
12 establishing the causal connection, plaintiffs’ theory was deemed implausible under the “reasonable  
13 consumer” standard. *Id.* Here, Defendant contends that the scientific studies cited by Plaintiffs in  
14 their amended complaint purport to demonstrate that added-sugar in sugar-sweetened beverages may  
15 lead to certain health harms, but none of the studies demonstrate that the added sugar in cereals  
16 cause the same health harms. Although reviewing the same studies as those cited in this matter,  
17 Judge Orrick found that there was at least a plausible inference of causation which was sufficient to  
18 create a dispute of fact, this Court finds that, regardless, the reasonable consumer cannot plausibly  
19 claim to be misled about the sugar content of their cereal purchases here as Defendant provided  
20 them with all truthful and required objective facts about its products. *Cf. Becerra v. Dr.*  
21 *Pepper/Seven Up, Inc.*, 2018 WL 1569697, at \*6 (N.D. Cal. Mar. 30, 2018) (citing *Krommenhock v*  
22 *Post Foods, LLC*, 255 F. Supp. 938 (N.D. Cal. 2017)).

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24 **C. Breach of Express and Implied Warranty.**

25 Both parties agree that Plaintiffs’ breach of express and implied warranty claims fail on the  
26 same grounds that the consumer protection claims fail. *See Sandoval v. PharmaCare US, Inc.*, 730  
27 Fed. Appx. 417, 419 (9th Cir. 2018); *Hadley II*, 273 F. Supp. 3d at 1093 (citing *In re Clorox*  
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1 *Consumer Litig.*, 894 F. Supp. 2d 1224, 1235 (N.D. Cal. 2012)). Accordingly, Plaintiffs' third and  
2 fourth causes of action are similarly dismissed.  
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4 **CONCLUSION**

5 For the foregoing reasons, the Court GRANTS Defendant's motion to dismiss. Because the  
6 motion challenges Plaintiffs' fourth iteration of their complaint and the Court has adopted to  
7 reasoning in *Clark v. Perfect Bar* which rejects the premise of Plaintiffs' consumer protection  
8 claims, the Court grants the motion without leave to amend. A separate judgment shall issue and the  
9 Clerk shall close the file.  
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11 **IT IS SO ORDERED.**

12 Dated: August 13, 2019



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14 JEFFREY S. WHITE  
15 UNITED STATES DISTRICT JUDGE  
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